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Final Mark: 85/100

Level: C1

Company: Accenture

Vocabulary (10pts total) 8/10

Complete the sentences with the correct expression.

- stand out from the crowd
- burn out
- stay ahead of the game
- keep in with
- get out there
- drum up
- stand up for
- come up with
- play the part of
- propel yourself forward



1. Successful companies must constantly innovate to _stay ahead of the game_ and remain competitive. ✓
2. The marketing team managed to drum up_____ several creative ideas for the new campaign. ✗
3. If you work long hours without taking breaks, you may eventually _____Burn out_____ ✓
4. Entrepreneurs need to _get out there_ _____ and promote their products to potential customers. ✓

5. The actor had to ____play the part of_____ a demanding CEO in the television series. ✓
6. Networking can help you _keep in with_____ influential people in your industry. ✓
7. The charity organized a social media campaign to ____come up with____ support for its fundraising event. ✗
8. Learning new skills and adapting to change can help propel yourself forward_____ in your career. ✓
9. Employees should __stand up for_____ their rights when they feel they are being treated unfairly. ✓
10. A unique personal brand can help you __stand out from the crowd_____ during the recruitment process. ✓

Grammar (20pts total) 16/20

A) Choose the correct option.

1. Had the company conducted a more thorough risk assessment, it ____Would have avoided_____ the crisis.
 A. would avoid
 B. would have avoided ✓
 C. will avoid
2. Provided that demand remains stable, the business _will Continue_____ its expansion plans next year.
 A. continues
 B. would continue
 C. will continue ✓
3. The project would be far more successful if senior management _had offered_____ greater support.

☒ A. offered

☐ B. had offered ✗

☐ C. offers

4. Unless governments take decisive action, carbon emissions __ will continue_____ to rise.

☐ A. would continue

☒ B. will continue ✓

☐ C. continued

5. Supposing you __had_____ complete control over the budget, what changes would you make?

☐ A. have

☒ B. had ✓

☐ C. had had

6. Had the researchers questioned the data more critically, they _wouldnt have drawn_____ such misleading conclusions.

☐ A. wouldn't draw

☒ B. wouldn't have drawn ✓

☐ C. won't draw

7. As long as the negotiations remain confidential, both parties __will be_____ able to explore compromises.

☒ A. will be ✓

☐ B. would be

☐ C. were

8. The company might have secured the contract if it __submits_____ a more competitive bid.

☐ A. submitted

☒ B. had submitted

☐ C. submits ✗

B) Each sentence contains one mistake.

9. Provided that the board **approved** the proposal, the merger will proceed.

Provided that the board approve the proposal, the merger will proceed. ✓

10. **Had** the company invested more heavily in innovation, it would dominate the market today. ✗

If the company invested more heavily in innovation, it would dominate the market today.

11. Unless consumers **would** change their behaviour, waste levels will remain high.

Unless consumers change their behaviour, waste levels will remain high. ✓

12. The organisation would attract more talent provided that it **offers** greater flexibility.

The organisation would attract more talent provided that it offered greater flexibility. ✓

13. Supposing the negotiations **fail**, both sides would face significant losses.

Supposing the negotiations failed, both sides would face significant losses. ✓

14. Had the warning signs been taken seriously, the disaster **can** have been prevented.

Had the warning signs been taken seriously, the disaster could have been prevented. ✓

C) Use the correct form of the verb in brackets.

15. The economy will recover more quickly, provided that governments _implement_____ (implement) effective reforms. ✓
16. Had the whistleblower not come forward, the fraud _would _____ (remain) undiscovered for much longer. ✗
17. The proposal would be more convincing if it _contained_____ (contain) stronger evidence. ✓
18. Unless companies _adapt_____ (adapt) to changing consumer expectations, they will struggle to remain competitive. ✓
19. Supposing you ___were_____ (be) offered a leadership position abroad, would you accept it? ✓
20. The negotiations might have succeeded, provided that both parties _____ had shown _____ (show) greater flexibility. ✓

Reading (15pts total) 12/15

Read the text and decide if the statements are T (True), F (False), or NG (Not Given).

Working Across Cultures

When Sofia, a project manager from Argentina, was assigned to lead a multinational team, she expected the greatest challenge to be coordinating people across different time zones. Instead, she quickly discovered that cultural differences had a much greater impact on the project's success. Team members from different countries often approached communication, deadlines, and decision-making in very different ways.

One of the first difficulties arose during online meetings. Some team members expressed their opinions openly and challenged ideas directly, while others preferred to remain silent until they had been asked for their views. Sofia initially interpreted this silence as a lack of engagement, but later realised that in some cultures, speaking only after careful reflection

is considered respectful and professional.

Differences also emerged when the team discussed project deadlines. While some employees viewed deadlines as fixed commitments, others saw them as flexible targets that could be adjusted if circumstances changed. These contrasting expectations occasionally led to frustration and misunderstandings, particularly when tasks depended on contributions from several departments.

As the project progressed, Sofia invested time in learning about the cultural backgrounds of her colleagues. She encouraged team members to explain their working preferences and established clearer communication guidelines. Gradually, trust developed within the group, and collaboration became more effective. Employees who had previously been reluctant to contribute began sharing valuable insights and suggestions.

By the end of the project, the team had exceeded its performance targets. Sofia concluded that technical expertise alone was not enough to manage an international workplace successfully. The ability to recognise and adapt to cultural differences proved equally important, turning potential obstacles into opportunities for innovation and growth.

1. Sofia expected cultural differences to be the main challenge when managing the international team. __F (coordinate people across ..) ---
2. Some team members preferred to speak only after they had been invited to share their opinions. _T___ ✓
3. Disagreements about deadlines occasionally caused misunderstandings within the team. __T___ ✓
4. Sofia organised a series of compulsory cross-cultural training workshops for all employees. __NG___ ✓
5. By the end of the project, Sofia recognised that cultural awareness was as important as technical expertise. __F (was not enough)___

Listening (15pts total) 15/15

Listen to the recording and then decide if the statements are TRUE or FALSE.

1. Speaker A recommends always greeting people in the same way, no matter where you are. F ✓
2. For Speaker B, working in a virtual team is not so different from working in the same location. F ✓
3. Creating a team charter helped Speaker B's team to avoid misunderstandings and confusion. T ✓
4. If you're feeling stressed, Speaker C recommends just dropping the tasks that are overloading you. F ✓
5. Speaker D suggests taking your time if your flight is cancelled, since the airline will have to rebook you on another flight anyway. F ✓

Writing (20pts total) 14/20

You see this notice on your company's intranet:

Supporting Innovation at Work

The management team would like employees to suggest ways of encouraging innovation within the company.

We are inviting staff members to submit a proposal recommending improvements and explaining how they would benefit the organisation.

Write a proposal for the management team.

Write your proposal (150–180 words).

In your proposal:

- identify one or two areas where innovation could be improved;
- suggest two practical changes;
- explain how these changes would benefit employees and the company.

Change Management Proposal

Dear Team, First of all I want to express my gratitude for this slot that ~~it~~ ^{opportunity} will be very challenging for my professional ^{contribute to} ~~development~~ in this Company. I saw this notice in our Intranet Portal and I would like to share with this Council my proposal.

My name is Peter Jackson and I am the new Controller for Latin America. I ~~have~~ ^{Innovation Lead?} joined this company ~~since~~ last January. ~~Actually~~ I am the ~~Champion~~ Innovation Lead in Finance's Team. In my last role in the other company, I helped all the organization with innovation and transformation phases.

So, my proposal is the following. As you may know, Finance is ^{the} ~~in~~ the best area in the organization to start the challenging process. I prepared a working paper last week (it's in a draft version so as of today is under review), and I noticed that every employees ^{with} ~~work by~~ manually files (most of them in excel) and a few employees work with the ~~tablet~~ and online tools. ^{embrace} Maybe, the big issue here is ~~the comfort zone~~ ^{because} due to they don't want to live the changes. The problem is ^{by} it is easier all the task they know how to do ^{of adopting new methods} instead to change to the new. We have an online application that is called "Copilot" and it is very smart. You are ^{these} ~~supposed~~ to create agents that ~~they~~ work as ~~a~~ virtual employees. With this agents you are supposed to be more effective and efficiency in your tasks.

My proposal here is to share with all the Finance team a superintensive Training, with several modules. The idea is that training should be mandatory. Why? ^{because} Because this is the only way that all employees start with this challenging Initiative.

This is the first step!. There are several benefits for the employees and other for the company. For the employees they will learn how to work more efficiently and they will be motivated to work with the new technologies in the market. For the company because we will implement a cost-reduction program ^{by leveraging} leverage with the new virtual agents. But this program will do in the future.

If you are interested in this proposal we could set a conference call or schedule a formal meeting in the company. I am very happy to share with you with more details.

Kind Regards,

Peter J

Speaking (20pts total) 20/20

Answer the following questions:

1. Have you ever had a cross-cultural experience that changed the way you view people or workplaces?
2. What skills are most important for building a successful career in an international environment?
3. Do you think cultural differences can be an advantage in the workplace? Why or why not?
4. Would you be willing to work abroad to advance your career? What factors would influence your decision?
5. In your opinion, what is more important for long-term career success: technical expertise or the ability to work effectively with people from different cultures? Why?

JGRG -- > I understand this exercise (speaking) will do in the next class!

Your proposal addresses all parts of the task and presents relevant, practical ideas. The content is clear and well developed, and your business vocabulary is appropriate for the topic. However, there are frequent grammar, spelling, and collocation mistakes, as well as some awkward sentence structures that affect the overall accuracy. Remember that the task required a proposal rather than a letter, so using headings would have made the format more appropriate. Focus on improving verb tenses, articles, prepositions, and more natural word combinations to make your writing more fluent and professional.