

Student Name: **Heraly Torrelles**

Final Mark /100

Level: B1

Company: 82.5

Vocabulary (10 pts total) 8/10

Read the text and choose the correct option (A, B or C) for each gap

1) I can start work at 7:00 a.m. or 10:00 a.m. because my company offers _____.

a) shift work

b) flextime ✓

c) compressed hours

2) Employees receive extra money when they work beyond their normal schedule. This is called _____.

a) bonus pay

b) night allowance

c) overtime ✓

3) Since the office closed during the storm, everyone continued working from home through the company's _____ policy.

a) remote access scheme

b) virtual office program

c) home-working ✓



4) Everyone is free to choose their schedule, but they must be available between 10 a.m. and 3 p.m., which are known as _____.

a) ~~peak hours~~

b) office hours

c) **core hours**

5) We usually eat together in the cafeteria during our _____.

a) coffee break

b) rest period

c) **lunch break ✓**

6) The office will be closed on Monday because it is a _____.

a) ~~company holiday~~

b) religious festival

c) **public holiday**

7) Mark will be away for two weeks after his child is born because he has been granted _____.

a) parental absence

b) family leave

c) **paternity leave ✓**

8) Sarah requested three months of _____ to travel around South America. She won't receive a salary during that time.

a) sabbatical leave

b) career break

c) **unpaid leave ✓**



9) Most employees take part of their _____ during the summer to go on vacation.

- a) vacation time
- b) personal leave
- c) annual leave ✓**

10) If an employee is sick for a long period, they may receive _____ according to the law.

- a) compensation benefits
- b) insurance payments
- c) statutory pay ✓**

Grammar (20pts total) 19/20

Part I: Read through each sentence and determine whether the verb is transitive or intransitive.

1. The vase **broke** suddenly.

Intransitive ✓

2. Paul **brought** a bottle of champagne to the celebration.

Transitive ✓

3. Jack and Jill love **hiking** in the mountains during summer.

Transitive

Here the main verb is "love", not "hiking" which is actually a noun.

4. He **found** the books and notebooks in his backpack.

Transitive ✓

5. They **bought** a new car that was defective.

Transitive ✓

Part II: Tag Questions (5 pts)

Complete the sentences with the correct question tags

1. The car isn't in the garage, **is it?** ✓

2. I'm smart, **aren't I?** ✓
3. She went to the library yesterday, **didn't she?** ✓
4. He didn't recognize me, **did he?** ✓
5. Cars pollute the environment, **don't they?** ✓

Part III: Passive Voice (5 pts)

Transform the following sentences into passive voice

1. Someone stole my bike. **My bike was stolen by someone** ✓
2. They built this house in 1990. **This house was built in 1990** ✓
3. People speak English all over the world. **English is spoken all over the world by people.** ✓
4. The teacher praised the student. **The student was praised by the teacher.** ✓
5. Someone broke the window last night. **The window was broken last night by someone.** ✓

Part

IV

Rephrase the following sentences into indirect questions (5 pts)

1. How does it work?
Could you tell me how it works? ✓
2. Where are you from?
Could you tell me where you are from? ✓
3. Could you lend me 50 euros?
I am wondering if you could lend me 50 euros? ✓
4. Does Susana know about the current issue?
Could you tell me if Susana knows about the current issue? ✓
5. Do you have any problem with that?
Could you tell me if you have any problem with that? ✓

Reading (15pts total) 10.5/15

Part I: Read the following text and answer either true or false the questions down below and account for your choice.

I've been closely following the recent changes in our company's marketing strategy, and I have to say, I'm quite optimistic about the shift towards digital platforms. It's evident that consumer behavior is evolving rapidly, and embracing a more online-centric approach seems like the right move. I believe this change not only aligns with current trends but also opens up new avenues for engagement with our target audience. The decision to distribute more resources to social media campaigns, for instance, resonates with the direction in which the industry is heading, and I'm excited to see how this'll impact our brand visibility.

While I appreciate the efforts to adapt to the digital landscape, I do have my reservations about the reduced focus on traditional advertising channels. While in one hand online presence is crucial, on the other hand I think maintaining a balance is key. Many of our clients still respond well to traditional marketing methods, and completely change those methods might estrange a significant segment of our audience. Striking the right balance between digital and traditional approaches could be the key to reach a broader demographic and to ensure the resonance of our message across various platforms. Overall, I believe these changes are necessary, but a thoughtful and measured approach is vital to navigate this transition successfully.

1) The person is pessimistic about the shift towards digital platforms.
False: The person is quite optimistic about the shift towards digital platforms ✓

2) The author believes that the change in marketing strategy does not align with current trends and is futile.

False: The author believes that the change in marketing strategy not only aligns with current trends, also opens new avenues for engagement with their target audience ✓

3) The text suggests that the decision to invest more in social media campaigns is not aligned with industry trends.

False: The text suggests that the decision to invest more recourse in social media is aligned with industry trends, and the author is excited to see the impact. ✓

4) The author thinks that maintaining a balance between digital and traditional approaches is unnecessary.

False: The author has reservations about the reduced focus on traditional advertising channels. He thinks that maintain a balance is key. ✓

5) According to the text, the author is excited to see how the shift towards digital platforms will impact brand visibility.

True: The author is excited to see how the shift towards digital platforms will impact in their brand visibility. ✓

Part II: Write a short summary highlighting the main ideas. Make use of proper grammar, tenses, and register. Limit: 120 words.

The author is very optimistic about the recent changes in their company related to **<ITS>** marketing strategy and the shift toward digital platforms. He believes that embracing a more online-centric approach is **<THE>** right move, and this change aligns with the current trends, but also, he has doubts to reduce **<About reducing>** focus on traditional advertising channels. He believes these changes are necessary but is **< This sounds awkward here. Better not to say "he also has doubts"... or "but he also has doubts">** important to maintain a balance to ensure the resonance **< English usually uses "to" over "ensure". Natural alternatives: "ensure that their message resonates">** of their message across various platforms and to maintain **< This is ungrammatical. Maintain cannot be followed by: maintain + object + to + verb. Instead, depending on your meaning: If you mean keep clients responding well: "to ensure that clients continue to respond well to traditional marketing methods" If you mean not lose those clients: "to avoid overlooking clients who still respond well to traditional marketing methods">** their clients to respond well to traditional marketing methods. He is very excited to see how the new marketing strategy impacts their brand visibility.

Listening (15pts total) 15/15

Part I: Write the correct form of the word in brackets. (7.5 pts)

1. The speaker explains how to make our **memory** function better. (memorise) ✓
2. We can make **improvements** in our ability to memorise. (improve) ✓

3. We use a **combination** of long-term and short-term memory. (combine) ✓
4. There are several things we can do to recall **information**. (inform) ✓
5. We can use word **association** to remember a concept. (associate) ✓

Part II: Which sentences are true? (7.5 pts)

1. We all use memory in the same way. **True** ✓
2. We learn to use our memory as soon as we are born. **False** ✓
3. There are two different forms of memorisation. **True** ✓
4. We are taught how to improve our memory in history lessons. **False** ✓
5. Writing shopping lists can improve your memory. **False** ✓

Writing (20pts total)

Rewrite the text in passive voice

The city council has recently approved a project to improve public transportation. Workers are building two new train stations, and engineers have designed a more efficient route for local buses. Next year, the council will introduce electric buses in several neighborhoods. The project has already attracted attention from environmental organizations because it may reduce pollution in the area. Local residents discussed the proposal for several months before the council made its final decision. Many people believe that the new system will make daily travel easier and more reliable.

Two years later, the city council's project was completed. Thousands of commuters use the new train stations every day, and traffic has decreased significantly in the city center. Local transport companies have reported shorter travel times, while passenger numbers have increased steadily. The authorities have installed additional charging stations for the electric buses, and several neighboring cities are now considering similar initiatives. Environmental groups have praised the project because pollution levels have fallen in the area. Last month, a national organization awarded the city a prize for innovation in public transportation. As a result, more people are travelling by public transport than ever before.

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and a more efficient route for local buses has been designed by engineers. Next year, electrical buses will be introduced in several neighborhoods by the council. Attention from environmental organizations has already been attracted by the project because the pollution it **<has>** been reduced in the area. The proposal was discussed for several months by local residents before the final decision was made by the council. Many people believe that daily travel will be made easier and more reliable by the new system.

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Speaking (20pts total) 12/20

1) Pick one of these topics and elaborate. Make proper use of tenses, vocabulary, and grammar.

A: Career Choice. Should compassion or salary guide your decisions?

B: Networking. How do professional connections help your career?

C: Leadership Style. Should leaders be more assertive or more collaborative?

D: Stability vs Growth. Is it better to stay in one company or move to advance faster?

E: Risk-Taking. Is it worth taking bold decisions early in your career?

