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Final Mark: 93/100 ---- 9 (nine)

Level: B1

Company: Accenture

Vocabulary (30pts total) – 30 points

Complete each sentence with the correct word or phrase from the box. Use each word once only. (30 points – 2 points each) – 30 points

capital – budget – entrepreneurs – funding – investors – reward – dividends – profits – shares – forecasts – commission – crowdfunding – raised – invested – campaign

- a. A company needs enough _____ **capital** _____ to start operating and pay its first expenses.
- b. Before starting a business, you should prepare a _____ **budget** _____ to plan how you will spend your money.
- c. Many young _____ **entrepreneurs** _____ create new businesses with innovative ideas.
- d. Online _____ **crowdfunding** _____ allows people to collect money from many different people on the internet.
- e. The project received enough _____ **funding** _____ to produce its first product.
- f. People who give money to a business hoping to make money are called _____ **investors** _____.
- g. Some crowdfunding websites offer a _____ **reward** _____ instead of giving company shares.
- h. Companies pay _____ **dividends** _____ to shareholders if they make enough money.
- i. The money a business earns after paying its costs is called _____ **profits** _____.
- j. If you own _____ shares _____ in a company, you own part of that business.
- k. Financial _____ **forecasts** _____ help companies predict future sales and income.
- l. Crowdfunding websites usually charge a small _____ **commission** _____ for using their service.

- m. The company _____ **raised** _____ £100,000 in just two months.
- n. Several people _____ **invested** _____ money in the new business because they believed in the idea.
- o. The crowdfunding _____ **campaign** _____ was very successful and reached its goal in only a few weeks.

Grammar (40pts total) – **36 points**

1) Choose the correct option (20 points – 2 points each) – **16 points**

- a. Look at those black clouds! It *will* / **is going to** rain.
- b. I think people **will** / *are going to* live on the Moon one day.
- c. Be careful! You *will* / **are going to** drop your phone.
- d. "I can't carry these bags." "Don't worry. I **will** / *am going to* help you."
- e. We **might** / *are going to* visit our cousins this weekend, but we aren't sure.
- f. I have bought all the ingredients. I *will* / **am going to** make a pizza tonight.
- g. She **will definitely** / ~~*might*~~ pass the exam because she studied a lot.
- h. They **may** / *will definitely* come to the party if they finish work early.
- i. Tom *will probably* / ~~*will definitely*~~ forget your birthday.
- j. We ~~*might not*~~ / ~~*aren't going to*~~ come to the beach if the weather is bad.

2) Complete each sentence using the correct form of will, be going to, might, may, could, might not, may not, probably or definitely (20 points – 2 points each). – **20 points**

- a. I have already bought my ticket. I _____ **am going to** _____ travel to London next week.
- b. "The phone is ringing!" "I _____ **will** _____ answer it."
- c. We _____ **might** _____ go camping this weekend, but it depends on the weather.
- d. She has studied every day. She _____ **will probably** _____ pass the test.
- e. Look at that car! It _____ **is going to** _____ crash if the driver doesn't stop.
- f. I think robots _____ **will probably** _____ become more intelligent in the future.
- g. They don't have enough money, so they _____ **may not** _____ buy a new car this year.
- h. Don't worry. I _____ **will** _____ help you with your project.
- i. It is very cold today. It _____ **may** _____ snow later.

- j. My parents have already planned everything. They _____ **are going to** _____ visit my grandparents on Sunday.

Listening (30pts total) – 27 points

Listen to the audio and choose the correct answer (A, B or C) (30 points – 3 points each). – 27 points

1. What is Chris Svensson's new book about?
 - ☐ A. Finding a new job
 - ☒ B. Work-life balance X
 - ☐ C. Technology at work
2. In traditional workplaces, people usually worked...
 - ☐ A. from 7 a.m. to 3 p.m.
 - ☐ B. from 10 a.m. to 8 p.m.
 - ☐ C. from 9 a.m. to 5 or 6 p.m. X
3. What is it called when people stay late at work?
 - ☐ A. Flexible working
 - ☒ B. Working overtime X
 - ☐ C. Remote working
4. According to Chris, people in traditional jobs do NOT usually...
 - ☐ A. spend time with family
 - ☒ B. work at weekends on Friday X
 - ☐ C. have hobbies
5. What can most people access on their mobile phones today?
 - ☐ A. Their office computer
 - ☐ B. Social media only
 - ☒ C. Their work emails X
6. Why do many people reply to emails in the evening or at weekends?
 - ☐ A. Because it is required every day.
 - ☒ B. Because it is easy to access their work. X
 - ☐ C. Because they enjoy working all the time.
7. According to Chris, what is one advantage of modern technology?
 - ☐ A. People work fewer hours.
 - ☐ B. Offices close earlier.
 - ☒ C. People can work more flexibly. X
8. If someone leaves the office early to be with their family, they can...
 - ☐ A. finish the work the next week.
 - ☐ B. ask a colleague to do it.
 - ☒ C. catch up on work later from home. X
9. What does the presenter say about the new situation at first?
 - ☒ A. It is perfect for everyone. X
 - ☒ B. It sounds like all work and no balance.
 - ☐ C. It is worse than traditional jobs.
10. What is Chris's final conclusion?
 - ☐ A. People should never work from home.

- o B. Traditional working hours are becoming longer.
- o C. Employees now have more freedom to work from different places and at different times. X

